



Institutional Sales

You can rely on our deep trading expertise, our strong relationships with the major market issuers, and our track record of more than \$670 billion in underwritten fixed income securities. Our seasoned institutional sales team works closely with our seven trading desks to deliver investment solutions tailored to your goals. Our fixed income technology platform, BondNav®, brings comprehensive access to offerings you may not see elsewhere, including the wealth management marketplace.

Markets we serve

	Origination	Underwriting	Secondary Trading	Distribution
Market-Linked Products Leading originator and distributor of market-linked products and a top provider of secondary market liquidity	■	■	■	■
U.S. Agencies & Supranationals #5 in number of new issue Agency deals on Bloomberg League Tables (as of 12/13/2021)		■	■	■
Corporate Debt, including InterNotes® \$180 billion of programmatic notes distributed since 1996, in a total market of \$275+ billion ¹	■	■	■	■
Municipal Bonds New issue underwriting and secondary trading, with special emphasis on broadening distribution	■	■	■	■
Brokered Certificates of Deposit Representing hundreds of banking institutions	■	■	■	■
Mortgage- and Asset-Backed Securities (MBS & ABS) Trading and distribution across all sectors, including non-CUSIP loans			■	■
Preferred Stock and Hybrid Securities New issue underwriting and secondary market trading		■	■	■
Closed-End Funds New issue underwriting of funds from some of the world's largest asset managers		■		■
Syndicate Bringing new issue offerings of preferred stock and corporate debt to underserved investors who have not typically had access to primary issues		■		■
Impact Investing More than \$2.5 billion of ESG investments distributed since 2005; easy-to-access offerings designed to generate measurable, values-based impact coupled with financial return	■	■	■	■

¹ Source: InspereX and Mergent as of 12/1/2021

Our clients



Your trusted partner

Leveraging our broad distribution

Our deep trading expertise and vast distribution network allows us to serve institutional clients with robust inventory.

- Investment solutions custom-tailored for specific performance targets
- Significant positioning ability
- New issue allocations and secondary execution
- Investments to meet ESG mandates

Meeting ESG goals

Let us help you align your environmental and social impact goals with your financial return targets. Since 2005, InspereX has led the way by distributing more than \$2.5 billion of ESG investments. Our socially responsible investment issuers include:

- Calvert Impact Capital
- Capital Impact Partners
- Century Housing
- International Finance Corporation (IFC)
- Local Initiatives Support Corporation (LISC)
- The World Bank

Expressing your market view

InspereX is a market leader in originating and distributing structured products. We underwrite for the major financial institution issuers and serve as the exclusive structured products distributor for Goldman Sachs. Partnering with us, you will benefit from our market depth, including:

- Equity-linked structures
- Callable corporate notes
- Secondary market offerings

InspereX by the numbers

200

employees with principal offices in Delray Beach, San Francisco, Chicago, and New York City

2,000+

distribution partners

400+

issuers

75+

sales professionals covering our nationwide distribution network

\$670B+

of new issue securities distributed



insperex.comSM

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